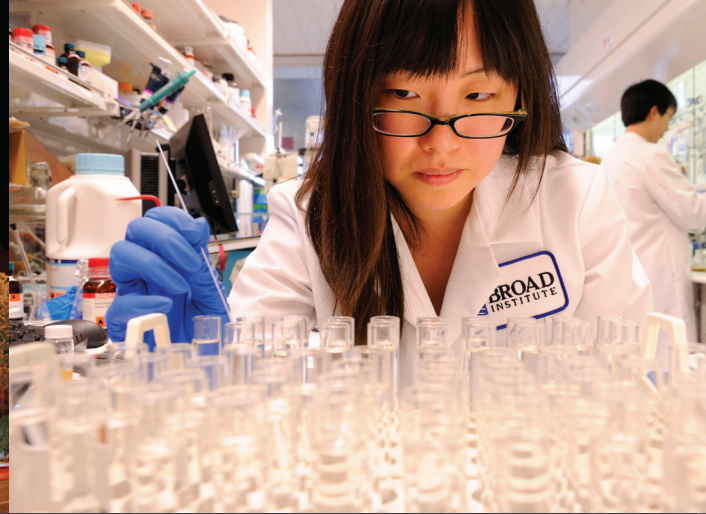


## McCALL &amp; ALMY

REAL ESTATE SOLUTIONS

## THE BROAD INSTITUTE



The Broad Institute is essentially an “experiment” in a new way of doing science, empowering a new generation of researchers.

**The Eli and Edythe L. Broad Institute of Harvard and MIT seeks to transform medicine by using systematic approaches in the biological sciences to dramatically accelerate the understanding and treatment of disease. Collaboration is key to its success. In order to unite its research teams in one location, it sought to expand its facility in Cambridge Center by securing nearby vacant land. McCall & Almy advised the Broad Institute in this complex transaction which entailed extensive negotiations with numerous stakeholders, resulting in the Broad’s long term control and expansion of its headquarters.**

#### Location

**Cambridge, Massachusetts**

#### Project Size

**250,000 SF headquarters expansion**

#### The Challenges

- In an effort to determine the best path to address its growing space needs as well as its desire to consolidate, the Broad Institute evaluated alternatives ranging from re-location to expansion of its current facility.
- The density of the Cambridge Center area provided limited choices, which challenged the team to find an adequate solution. The project is being built in front of and over an existing operating garage.
- The successful purchase of a condominium interest in the adjacent property required a delicate and extensive negotiation process with multiple stakeholders.

#### The Results

- Assisted the Broad in its efforts to identify viable properties for facilitating their proposed expansion plans.
- Collaborated with Boston Properties and other affected parties to finalize a deal that will result in the Broad building a 250,000 SF expansion of its existing headquarters.
- Served as an advisor to the Broad on numerous real estate matters that affected the long-term strategic goals of its research teams.

“McCall & Almy offered us a range of solutions and their input was invaluable in deciding to grow in Kendall Square. They have been involved every step of the way as we sought to enhance our existing location with a cost effective, integrated solution.”

#### Alan Fein

Executive Vice President and  
Deputy Director of  
The Broad Institute