

McCALL & ALMY

REAL ESTATE SOLUTIONS

METRATECH CORP.



MetraTech supports innovative business processes through its software solutions

Founded in 1998, MetraTech Corp. is a privately held technology company with global reach. Its premier product, MetraNet, is a charging, billing, settlement and customer care solution that enables its customers' business models to be supported across several industry segments. MetraTech's recent rapid growth and expected future growth required a new solution for its space needs.

Location
Waltham, Massachusetts

Square Footage Leased
30,331 SF

The Challenges

- A complete market evaluation and analysis was conducted to assess relocation
- Desire to stay within central Route 128 corridor
- Client required a short-term plug and play lease for future growth potential
- Need to upgrade the quality of its work environment through improved on-site amenities and parking

The Results

- Secured below-market rents through a sublease
- Retained company presence in Waltham
- New lease transaction minimized out-of-pocket expenses and preserved working capital

“McCall & Almy gave us a balanced view that helped our decision-making process. Their articulate input, advice and data is based on a keen understanding of our space needs and requirements.”

Bob Clancy
 Vice President Human Resources
 MetraTech