

McCALL & ALMY

REAL ESTATE SOLUTIONS

KOWA COMPANY, LTD.



Kowa Company, Ltd. is one of the largest privately held companies in Japan

Founded in 1894, Kowa is ranked as Japan's fifth largest trading company. Kowa chose to expand its pharmaceutical company's research efforts in the Longwood Medical Area in Boston, its first US location for this endeavor.

Location
Boston, Massachusetts

Square Footage Leased
25,000 SF

The Challenges

- First site in United States for this multi-national company for this type of endeavor
- Finding adequate space adjacent to the Brigham and Women's Hospital and other Harvard-affiliated academic medical centers in the already crowded Longwood Medical Area
- Significant interest in the space required rapid response

The Results

- Kowa leased 25,000 SF in the Center for Life Science Boston, one of the most modern research facilities
- Kowa established the Center for Interdisciplinary Cardiovascular Sciences, its first basic research operation in US
- Secured space and lease in less than 60 days, record time given the complexity of the transaction, level of financial commitment and without precedent from the user's perspective

“McCall & Almy's ability to react quickly and secure our desired location played a critical role in the successful outcome of this project. They had a clear grasp on all our needs and followed through meticulously on the execution. They also provided reasonable and helpful advice in a timely fashion, which significantly helped us expedite the process.”

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