

McCALL & ALMY

REAL ESTATE SOLUTIONS

CONN KAVANAUGH ROSENTHAL PEISCH & FORD, LLP

CKR
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Conn Kavanaugh is a leading law firm with a diverse practice

Since its inception in 1988, Conn Kavanaugh has been consistently recognized as one of Massachusetts' best law firms, representing clients in litigation, business, real estate, probate and family law, and other matters. Conn Kavanaugh engaged McCall & Almy to help them renegotiate its lease in downtown Boston.

Location
Boston, Massachusetts

Square Footage Leased
23,101 SF

The Challenges

- Required additional space for firm expansion
- Needed to develop and implement negotiation strategy with existing landlord based on potential move

Client Quote

- Relocated firm to Ten Post Office Square in downtown Boston in 1993
- Renegotiated lease in 2003 and 2009 with expansion in both agreements
- Prepared market rate analysis in support of alternatives to stay or go
- Committed to annual discussions with client about operating escalations

“McCall & Almy listened to our needs and brought us comprehensive research to help us make an informed decision about our options for space in downtown Boston.”

Bob B. Rosenthal
Partner
Conn Kavanaugh Rosenthal
Peisch & Ford, LLP